

# PROGRAMME COORDINATOR

KETTERING

CLOSES: 13/05/2019

We require a passionate sales orientated individual who has a passion for driving sales and achieving results to join our busy Financial Services Department. The successful candidate will be responsible for all front end processes and achievement of sales goals within our Lease and Franchise Finance portfolios.

This person will be primary contact for these areas of the business, they will be required to build strong relationships with our Technical Sales Representatives, Franchisees and customers. They will be the “go to” person and therefore we require excellent interpersonal skills, have a good telephone manner, calm approach and the ability to cope in a pressured environment.

We are looking for someone to support our Technical Sales Representatives with financing the sale of goods from our Diagnostics division. They will contact end user customers direct and facilitate the sale of goods using our credit programmes. They will coordinate the creation and distribute all financial documents such as credit applications and contracts direct to the customer.

This person would be responsible for Sales/training/marketing support on promotional programs, incentive programs, trade shows, meetings, new sales Rep/Franchisee, etc and therefore some travel is required. In addition they would have responsibility for working directly with the Finance and Operations Manager, Business Development Manager and Financial Services General Manager to create sales forecasts on a weekly and quarterly basis.

We are looking for someone who enjoys working as part of a team but they must also be organised and able to work on their own. They will have a high level of competency in ICT (Email, Word and Excel) and due to the nature of our dynamic business, we will require an individual who is able to prioritise their own and their team’s workloads, cope with deadlines and crucially, have an eye for detail.

The successful candidate will be employed full time and work 37.5 hours per week, Monday to Friday in the Financial Services Department, reporting to the Finance Accounts Manager.

CV’s/letters of application should be sent to the HR Department at [employment@snapon.com](mailto:employment@snapon.com)

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## Privacy Policy

The data you supply will be used so we can later communicate with you appropriately. Please check our [PRIVACY POLICY](#) for information on how we store, protect and manage your submitted data.



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